



Inc. Magazine Unveils Its Annual List of America's Fastest-Growing Private Companies—the Inc. 5000

AssureSource Ranks No. 2456 on the 2020 Inc. 5000 with Three-Year Revenue Growth of 168.01

NEW YORK, August 14, 2020 – *Inc.* magazine revealed that AssureSource is No. 2456 on its annual Inc. 5000 list, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses. Intuit, Zappos, Under Armour, Microsoft, Patagonia, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

Mike W. Thomas, President of AssureSource, shares his thoughts on receiving this award: "It has been my privilege to be a part of AssureSource's growth over the last few years. I am grateful for all the devoted agents, advisors and support staff who have worked diligently to make this ranking possible. This is definitely a group achievement, and I am so appreciative of our entire team. We are honored to be ranked among so many fine companies on the 2020 Inc. 5000."

Not only have the companies on the 2020 Inc. 5000 been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists as well. The 2020 Inc. 5000 achieved an incredible three-year average growth of more than 500 percent, and a median rate of 165 percent. The Inc. 5000's aggregate revenue was \$209 billion in 2019, accounting for over one million jobs over the past three years.

"The companies on this year's Inc. 5000 come from nearly every realm of business," says *Inc.* editor-in-chief Scott Omelianuk. "From health and software to media and hospitality, the 2020 list proves that no matter the sector, incredible growth is based on the foundations of tenacity and opportunism."

The annual Inc. 5000 event honoring the companies on the list will be held virtually from October 23 to 27, 2020. As always, speakers will include some of the greatest innovators and business leaders of our generation.

About AssureSource

AssureSource is a national agency that offers insurance solutions to seniors and their families. With the goal of providing education, choice, and honest advice to clients, the AssureSource team is always well informed and in a position to help seniors make the right coverage decisions at the right time.

AssureSource consults on a variety of health plans, including long term care, Medicare, life insurance, and retirement plans. The ever-changing insurance market is no match for the knowledgeable team of AssureSource consultants and advisors who go above and beyond to educate seniors in their local communities throughout the nation.

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The Methodology Behind the Inc. 5000

The 2020 Inc. 5000 is ranked according to percentage revenue growth when comparing 2016 and 2019. To qualify, companies must have been founded and generating revenue by March 31, 2016. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2019. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2016 is \$100,000; the minimum for 2019 is two million dollars. As always, *Inc.* reserves the right to decline applicants for subjective reasons. Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.